

EXHIBIT B



The Problem

If you've ever had to deal with the headaches of global PC supply agreements, you may have also considered a career change. Traditionally, buying and tracking international IT orders has been, at best, a fragmented, tension-intensive business. And "best" has seldom been a word associated with this activity.

Now, purchasing, delivering, and servicing equipment from leading PC vendors has never been easier or more cost effective. Gone are language problems, time differentials, and confusion over in-country regulations.

The GlobalServe Solution

Founded in 1998, and based in New York and London, GlobalServe Computer Services, Ltd., uses the power of the Internet to automate the entire supply chain process in 90 countries around the world. It's no wonder that GlobalServe is fast becoming the procurement portal of choice for some of the largest corporations in the world.

For international manufacturers such as IBM, Compaq, Toshiba, and Hewlett-Packard, GlobalServe provides an unprecedented global delivery system for reaching local buyers.

Online Customer Resources

Several breakthrough products meet the needs of several major players in the global IT supply game:

1) Customer, and 2) Original Equipment Manufacturers.

NetProvisioning.com...

...is an online application used by procurement specialists, anywhere in the world, to buy equipment using pre-established pricing and corporate standards. Currency conversions, local tariffs, and asset audits are all automated.

RemoteServiceDesk.com...

...is our 24-hour world-wide support system using sophisticated software to remotely manage customer networks. We can conduct remote diagnostic sessions that speed up problem resolution. ServiceDesk databases connect our customers to thousands of qualified in-country professionals when onsite assistance is required.

Exclusive features:

- Single point-of-contact
- Employees freed for reassignment
- Substantial reduction in procurement costs
- Communication of global equipment standards amplified





Conclusion

In a very real sense, GlobalServe has arrived just in time; as new and established multi-country companies search for ways to simplify complex procurement activities and standardize installations, while reducing the costs and time spent on supply chain management.

If you spend at least \$5 million a year on desktop and server technology and you have offices in four or more countries, we can give you a global IT strategy that speeds procurement and saves money.

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